

13 July 2020

Blue Ribbon Cold Calling % Ernest Schreiber, Founder/CEO

BC Platforms Ltd Bleicherweg 10, CH-8002 Zurich, Switzerland www.bcplatforms.com

RE: Referral

To whom it may concern,

Ernest Schreiber of Blue Ribbon Cold Calling has been a valued asset to BC Platforms for the past 3.5 years, serving as an extension of our tactical sales resources. He has been diligent in learning our market value proposition, what makes us special, and has woven this into his dialogue to obtain critical face time with our prospects. Ernie does a very thorough job of prospect follow up, going the extra mile to ensure meetings are arranged. He has adapted quickly to the current environment as we have all pivoted to virtual meetings, which further illustrates his flexibility and versatility.

It is without further reservation that we at BC Platforms recommend Blue Ribbon Cold Calling to assist you with your cold calling outreach needs for sales now and in the future.

Regards,

Nino ďaSilva

EVP, Global Business Development

BC Platforms